



Established 1992

TAX YEAR - 2016

Subject: **BUSINESS TAX ORGANIZER – 2016**
Reference: **BUSINESS TAX FILING DEADLINE**
March 15, 2017 (Corporations/LLC's/Partnerships)
April 18, 2017 (Sole Proprietor)

Dear Business Tax Client:

Attached is your Business Tax Organizer for 2016.

If incorporated, please keep in mind that the filing date for your 2016 corporate tax return is **March 15, 2017** (one month earlier than individual tax returns). Therefore, we will require that you submit your corporate tax information to our office no later than March 3, 2017, which should insure timely filing. If this time table is not convenient for you, we would be pleased to file a six (6) month automatic extension (Form 7004) for your corporate tax returns. Please contact our office to request that an extension be filed on your behalf.

If not incorporated, we require that you submit your tax information to our office no later than April 3, 2017, to insure timely filing. Sole Proprietor Business tax returns are due **April 18, 2017**, without an extension.

We require the following information in order to file a complete and accurate tax return for your business:

FINANCIAL STATEMENTS:

- Income Statement (Profit/Loss) for 2016
- Balance Sheet at December 31, 2016 (Corporations and LLC's only)

SUPPORTING STATEMENTS:

- List of 2016 equipment purchases (Description, date and amount for each)
- List of 2015 equipment/depreciation schedule (if we did not prepare 2015)
- List of all equipment sold/disposed/traded in 2016
- Any additional tax related information/notices for 2016

When you have gathered all of the above information for 2016, please mail in or drop-off your tax information. Please set an appointment at your convenience if you require additional help, or have any questions in arranging the required tax information for 2016.

We look forward to serving you. As always, contact us if you have any questions. Thank you.

Sincerely,

Unbehagen Advisors



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2016 Engagement Letter Business Tax Return

Dear Client:

We are pleased to be able to serve you in preparing your **2016** federal and requested state income tax returns. This letter is to specify and confirm the terms of our engagement with you and to clarify the nature and extent of the services we will provide.

We will prepare your **2016** federal and requested state income tax returns from information you will furnish us. We will not audit or otherwise verify the data you submit, although it may be necessary to ask you for clarification of some of the information. We may furnish you an organizer to guide you in gathering the necessary information. Your use of an organizer will assist in keeping pertinent information from being overlooked. The filing deadline is **March 15, 2017 for corporations or partnerships**, and **April 18, 2017 for sole proprietorships**. We will need all information at the earliest possible time, but no later than **March 3, 2016 for corporations or partnerships**, or **April 3, 2017 for sole proprietorships** in order to meet the deadline. Our fees will be based upon our current rate schedule.

It is your responsibility to provide all the information required for the preparation of complete and accurate returns. You should retain all the documents, cancelled checks, and other data that form the basis of income and deductions. These may be necessary to support the accuracy and completeness of the returns to a taxing authority. You have the final responsibility for the income tax returns. You therefore should review them carefully before signing them.

Our engagement cannot be relied upon to disclose errors, irregularities, or illegal acts, including fraud and defalcations, which may exist. We will perform accounting and bookkeeping assistance only as determined to be necessary for preparation of the income tax returns. In addition, we will use professional judgment in resolving questions where the tax law is unclear, or where there may be conflicts between the taxing authorities' interpretation of the law and other supportable positions. Unless otherwise instructed by you, we will resolve such issues in your favor whenever possible.

If an extension of time to file your return(s) is required, any tax that may be due with the return(s) must be paid with the extension. Any amounts not paid by the filing deadline are subject to interest and late payment penalties when those amounts are actually paid. All costs in this regard are your responsibility. This includes any additional fees for the extension as well as any penalties and/or interest that may be due because of the late payment.

The law provides for various penalties that may be imposed when taxpayers understate their tax liability. If you would like information on the amount or the circumstances of these penalties, please contact us.

It is your responsibility to provide sufficient amounts of money to pay your taxes so that we can submit them in a timely manner on your behalf. You understand and acknowledge that you are solely responsible for defending any and all claims and paying any and all damages that may arise out of your failure to sufficiently fund your tax obligations in a timely manner; and/or your request that we delay submission of your taxes beyond the due date for any reason whatsoever. Moreover, you agree to defend and indemnify us against any and all claims arising out of or related to any such circumstances.

Your returns may be selected for review by the taxing authorities. Any proposed adjustments resulting from that review are subject to certain rights of appeal. In the event of such government review or tax examination, we will be available upon request to represent you and will issue additional invoices for the time and expenses incurred. All invoices are due and payable upon presentation.

As additional consideration for us to provide you these services, you agree that the extent of our liability for damages to you for any actions taken will not exceed the total amount actually paid by you for our services. You agree that this will be your only remedy and you hereby waive any other claims you have now or in the future for actual, incidental, and consequential damages, including, but not limited to, lost profits and third party claims.

On occasion there may be an opportunity to refer you to another organization for services or products that we believe could be beneficial to you. We may, or may not, receive some form of compensation for such referral. Your signed consent to this arrangement is appreciated.

Our firm's court and authorities, or the federal district court having venue over us, will have jurisdiction over all controversies that may arise regarding this agreement. This is so regardless of the location of the residence or business of a party to this agreement.

It is agreed by us that there are no other agreements or understandings between us relating to the subject matter of this engagement agreement and that it supersedes all prior income tax return engagement agreements and the like, either written or oral, that exist or may have existed for the tax year specified above. Neither this engagement agreement nor its execution have been induced by any reliance, representation, stipulation, warranty, agreement, or understanding of any kind other than those expressed in this agreement. No change or modification of this engagement agreement shall be valid unless made in writing and signed by the parties.

Either of us may cancel this engagement at any time by any form of written or electronic notice. If you cancel and we have performed any work prior to our receiving your cancellation notice, you agree to pay us for such work performed based upon our current rate schedule. We may use any deposits or payments already received and apply them to your account.

RECORD RETENTION POLICY

In accordance with our firm's current record retention policy, we will retain our work papers and copies of your financial reports and other records for the engagement for seven years. We will provide you copies of all reports prepared that should be a part of your books and records. If you should need replacements, we will provide additional copies at our standard copying fee. All of your original records will be returned to you. After seven years, our records pertaining to this engagement will no longer be available. Physical deterioration or catastrophic events may shorten the term during which our records will be available. The working papers and files of our firm are not a substitute for the original records of your company. It is agreed and understood that in connection with the performance of our engagement, the work papers prepared by us will remain our property.

PRIVACY POLICY

This is being furnished to you as required by the Gramm-Leach-Bliley act of 1999, which addresses in part the protection of individuals' privacy. This is the annual notice required by law.

As you undoubtedly know, it has long been the policy of our office to treat any information concerning our clients and former clients with strict confidentiality. Consistent with that policy, we restrict access to nonpublic personal information concerning you to staff members who must have it in order to provide you the products and services for which you have retained us. We do not disclose any personal or confidential information to anyone else without your express permission to do so, except as permitted by law. In addition, we maintain physical, electronic and procedural safeguards that comply with federal regulations to guard your nonpublic personal information. We may disclose any of your nonpublic personal information that we collect about our customers, former customers to our affiliates or to non-affiliated third parties as permitted by law. This policy will continue.

Thank you for permitting us to be of service. We value our relationship with you and hope you view us as your most trusted advisor. We will work to continue earning that trust.

If the foregoing fairly sets forth your understanding of this engagement, please signed the enclosed copy of this letter in the space indicated and return it to our office.

Sincerely yours,

UNBEHAGEN ADVISORS

Conan A. Raitt, EA – VP / Tax
Todd G. Unbehagen, MAFM, EA, ATA, ATP

TO BE COMPLETED BY THE CLIENT:

The engagement terms described in this letter are acceptable and hereby are agreed to. We also agree to the record retention and privacy policies set forth in this letter. Accepted by:

Taxpayer: _____ Date: _____

Spouse: _____ Date: _____

Or if business entity:

Name: _____ Title: _____ Date: _____

On Behalf of: _____

BUSINESS TAX ORGANIZER TAX YEAR – 2016

Business Name: _____
 Address: _____
 City, ST, ZIP _____
 Tax ID (EIN) _____
 Phone: _____ Fax: _____
 Email: _____

Was there an address change from the previous year?	YES	NO
Are you a Sole Proprietor?	YES	NO
If incorporated, are you an "S" Corporation?	YES	NO
Was there a change of shareholders from previous year?	YES	NO
Did we prepare your corporate tax return last year?	YES	NO
If not, please attach a copy of 2015 corporate tax return.	YES	NO

Balance Sheet amounts at 12/31/2016 (complete if you do not have a balance sheet):

ASSETS:

Cash (Ending Bank Balance)	\$	_____
Ending Inventory (At Your Cost)	\$	_____
Accounts Receivable	\$	_____
Loans Receivable	\$	_____
Other Assets (Describe)	\$	_____

LIABILITIES:

Accounts Payable	\$	_____
Payroll Taxes Payable	\$	_____
Sales Taxes Payable	\$	_____
Loans From Shareholders	\$	_____
Notes Payable	\$	_____
Other Liabilities (Describe)	\$	_____

OTHER INCOME:

Interest Income	\$	_____
Divided Income	\$	_____
Rental income (Real Estate)	\$	_____
Other Income (Detail)	\$	_____

NOTES

TAX QUESTIONNAIRE

YEAR _____

BUSINESS NAME: _____

GROSS RECEIPTS	AMOUNT	COMMENTS
TOTAL DEPOSITS AT YOUR BANK (From business only)		
(Deduct any personal funds, non-business deposits, returned deposits)		
DIRECT COSTS OF SALES or SERVICES		
PRODUCTS PURCHASED FOR RESALE		
MATERIALS		
EXPENSES		
ACCOUNTING & TAX PREPARATION (Business)		
ADVERTISING (Incl. Flyers, Yellow Pages, Etc.)		
AUTO & TRUCK EXPENSE (Total from pg. 8)		
BAD DEBTS (Business Only)		
BANK CHARGES (Business Only)		
COMMISSIONS		
COMPENSATION OF OFFICERS (Gross Amounts)		
DELIVERY & FREIGHT		
DUES & SUBSCRIPTIONS (Business Pubs, Trade Mags, etc.)		
EMPLOYEE BENEFIT PROGRAMS		
GIFT EXPENSE (Deductible only under \$25 each)		
INSURANCE (Liability, etc. NOT Health)		
INSURANCE - HEALTH/EMPLOYEES		
INSURANCE - HEALTH/OWNER		
INTEREST EXPENSE (Including credit cards - business purchases)		
JANITORIAL		
LAUNDRY & CLEANING (Work uniforms)		
LEGAL & PROFESSIONAL		
LICENSES & PERMITS		
MEALS & ENTERTAINMENT (Lunches, etc. w/clients, or associates)		
MISCELLANEOUS		
OFFICE EXPENSE (Business Cards, stationary, etc.)		
ORGANIZATIONAL EXPENSE		
OUTSIDE SERVICES		
PARKING & TOLLS		
POSTAGE (Incl. Courier, UPS, FedEx, P.O. box rental)		
RENT – REAL PROPERTY (Office, store, warehouse, etc.)		
RENT – PERSONAL PROPERTY (Equipment, Vehicles, etc.)		
REPAIRS & MAINTENANCE (Equipment or Office Area)		
SALARIES & WAGES (Gross Amounts)		
SECURITY		
SUPPLIES		
TAXES – STATE TAX (Sales Tax)		
TAXES – PAYROLL TAXES (Employer FICA/Med)		
TAXES – PERSONAL PROPERTY (Tangible Tax)		
TAXES – REAL ESTATE		
TELEPHONE – (Cell, Land, Fax, etc.)		
TOOLS		
TRAVEL (Lodging, Airfare, etc.)		
UNIFORMS (Work Shoes, Protective Clothing, etc.)		
OTHER BUSINESS EXPENSES (Attach List if Necessary)		

AUTO EXPENSES

VEHICLE #1	AMOUNT	COMMENT
CAR MAKE – MODEL – YEAR:		
WHEN VEHICLE PURCHASED OR PLACED IN SERVICE		
TOTAL MILES DRIVEN DURING THE CALENDAR YEAR		
BUSINESS MILES (01/01/16 – 12/31/16 @ 54 cents a mile)		
PERSONAL MILES (01/01/16 – 12/31/16)		
TOTAL INTEREST PAID ON THE CAR LOAN		
IF THE VEHICLE IS OLDER AND INEXPENSIVE WE CHOOSE THE MILAGE METHOD AND THE INFORMATION BELOW IS NOT NEEDED OTHERWISE FILL OUT (ONLY IF THE VEHICLE IS OWNED BY THE CORPORATION):		
TOTAL PURCHASE PRICE INCLUDING SALES TAX AND TAG		
AUTO INSURANCE		
GASOLINE		
OIL CHANGES		
REPAIRS (INCLUDE PARTS)		
AUTO CLUBS (AAA, AMOCO, ETC.)		
CAR WASHES, ETC.		
ANNUAL REGISTRATION & EMISSION INSPECTION		

VEHICLE #2	AMOUNT	COMMENT
CAR MAKE – MODEL – YEAR:		
WHEN VEHICLE PURCHASED OR PLACED IN SERVICE		
TOTAL MILES DRIVEN DURING THE CALENDAR YEAR		
BUSINESS MILES (01/01/16 – 12/31/16 @ 54 cents a mile)		
PERSONAL MILES (01/01/16 – 12/31/16)		
TOTAL INTEREST PAID ON THE CAR LOAN		
IF THE VEHICLE IS OLDER AND INEXPENSIVE WE CHOOSE THE MILAGE METHOD AND THE INFORMATION BELOW IS NOT NEEDED OTHERWISE FILL OUT (ONLY IF THE VEHICLE IS OWNED BY THE CORPORATION):		
TOTAL PURCHASE PRICE INCLUDING SALES TAX AND TAG		
AUTO INSURANCE		
GASOLINE		
OIL CHANGES		
REPAIRS (INCLUDE PARTS)		
AUTO CLUBS (AAA, AMOCO, ETC.)		
CAR WASHES, ETC.		
ANNUAL REGISTRATION & EMISSION INSPECTION		